

## Gogo Business Aviation Surpasses 5,000 Systems Installed

October 15, 2018

## Gogo AVANCE Systems Flying On Nearly 450 Business Aircraft

ORLANDO, Fla., Oct. 15, 2018 /PRNewswire/ -- (NBAA-Booth #4343) – Gogo Business Aviation (NASDAQ: GOGO) has surpassed 5,000 systems activated across the AVANCE platform and its other ATG (air-to-ground) systems. Today, Gogo has nearly 450 Gogo AVANCE systems flying on business aircraft, including AVANCE L5 and L3, which is the fastest adoption of connectivity systems across the broadest range of business aircraft models in the history of business aviation.



"This has been a banner year for Gogo Business Aviation," said Sergio Aguirre, president of Gogo Business Aviation. "What we've achieved, surpassing 5,000 systems in business aviation, marks the realization of a dream made possible by hundreds of talented, hard-working and dedicated people. And, the success of the AVANCE platform is unprecedented in business aviation and has pushed us to new heights much more quickly than anyone expected."

AVANCE L5, Gogo's solution that can provide bandwidth-intensive activity such as streaming video, has been in the market for a little more than a year. To date, Gogo has more than 350 L5 systems installed and activated, with an additional 300 that have been shipped. AVANCE L3, which began shipping earlier this year, continues to gain momentum and is expected to reach 100 installations by mid-November, less than one year after launch.

Since the start of the year, the AVANCE L5 system has been in use on more than 28,000 flights, delivering a 4G experience that allows heavy-bandwidth activities such as streaming video, video conferencing, email with large attachments, and fast web browsing.

AVANCE L5 and L3 systems are actively being installed at all Gogo-authorized MROs and aftermarket OEM service centers. To date, Gogo and its OEM partners and dealers have received type certificate and supplemental type certificate (STC) approvals for AVANCE L5 from the Federal Aviation Administration (FAA) across more than 40 airframes. Gogo and its partners are securing STCs for more than 15 additional airframes in the coming months, meaning AVANCE L5 will be available for installation on more than 55 business jet platforms. For AVANCE L3, STCs have been secured on seven aircraft models, with another STC being finalized in the coming days.

Gogo AVANCE is an innovative software-centric approach that combines Gogo's advanced hardware and software technology to create a fully integrated, aviation-grade inflight connectivity and entertainment platform. The platform enables connected aviation technologies, services and applications like never before through Gogo's proprietary software and technology.

## **About Gogo**

Gogo is the Inflight Internet Company. We are the leading global provider of broadband connectivity products and services for aviation. We design and source innovative network solutions that connect aircraft to the Internet and develop software and platforms that enable customizable solutions for and by our aviation partners. Once connected, we provide industry leading reliability around the world. Our mission is to help aviation go farther by making planes fly smarter, so our aviation partners perform better and their passengers travel happier.

You can find Gogo's products and services on thousands of aircraft operated by the leading global commercial airlines and thousands of private aircraft, including those of the largest fractional ownership operators. Gogo is headquartered in Chicago with additional facilities in Broomfield, Colo., and locations across the globe. Connect with us at <u>business.gogoair.com</u>.

## **Cautionary Note Regarding Forward-Looking Statements**

Certain disclosures in this press release include "forward-looking statements" that are based on management's beliefs and assumptions and on information currently available to management. Most forward-looking statements contain words that identify them as forward-looking, such as "anticipates," "believes," "continues," "could," "seeks," "estimates," "expects," "intends," "may," "plans," "potential," "predicts," "projects," "should," "will," "would" or similar expressions and the negatives of those terms that relate to future events. Forward-looking statements involve known and unknown risks, trends and uncertainties, many of which may be beyond our control, that may cause Gogo's actual results, performance or achievements to be materially different from any projected results, performance or achievements expressed or implied by the forward-looking

statements. Such risks, trends and uncertainties include those described under the heading "Risk Factors" in the Company's Annual Report on Form 10-K filed with the U.S. Securities and Exchange Commission ("SEC") on February 22, 2018 and its Quarterly Report on Form 10-Q filed with the SEC on May 4, 2018. Forward-looking statements represent the beliefs and assumptions of Gogo only as of the date of this press release and Gogo undertakes no obligation to update or revise publicly any such forward-looking statements, whether as a result of new information, future events or otherwise.

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