



## Airshare to Add Gogo AVANCE L3 to Fleet of Embraer Phenom 100s

November 7, 2018

BROOMFIELD, Colo., Nov. 7, 2018 /PRNewswire/ -- Gogo Business Aviation's (NASDAQ: GOGO) latest connectivity solution for light jets – Gogo AVANCE L3 – has been selected by Airshare for installation across its entire fleet of Embraer Phenom 100 aircraft.



"We're thrilled to partner with Airshare to bring connectivity and inflight entertainment to its travelers," said David Salvador, vice president of aftermarket sales, Gogo Business Aviation. "AVANCE L3 is a proven solution and is ideal for mid and lighter jets bringing connectivity to the cabin at an affordable price."

Airshare operates 11 Phenom 100 aircraft in its fleet, and is recognized as one of the most cost-effective fractional aircraft providers in private aviation for business and leisure travelers. The company also features Embraer Phenom 300s within its fleet, many of which are equipped with Gogo's connectivity systems onboard. Airshare has also committed to installing AVANCE L5 on all new Phenom 300 aircraft it adds to the fleet in the future.

"We strive to provide the most outstanding flight experience for our customers, and they expect to have excellent connectivity while in the air," said Harry Mitchel, chief operating officer, Airshare. "Gogo's AVANCE L3 and L5 are a perfect fit for us. Their innovative systems are reliable and scalable, while also allowing us to affordably meet the connectivity needs of our customers."

AVANCE L3 is an innovative inflight connectivity system that delivers the benefits of the Gogo AVANCE platform in a small, lightweight form factor, with the most affordable pricing options in business aviation. Gogo's technology platform lets users customize their inflight experience based on their unique needs, and can be installed on business aircraft of all types and sizes, but is an ideal solution for smaller aircraft including turboprops and light jets.

Using AVANCE L3, anyone onboard the aircraft can stay connected to email; send text messages and make voice calls with Gogo Text & Talk (service plan required); or access their favorite flight apps such as moving maps, weather and flight information. For customers looking for full internet connectivity, AVANCE L3 can be enabled to connect to the Gogo Biz data network delivering a 3G experience.

Three service offerings – Core, Plus, Max – deliver options for performance and number of users, with affordable pricing to match virtually any budget. It's the ultimate in scalability and flexibility.

The Gogo AVANCE L3 system operates over the proven Gogo Biz network which delivers a 3G experience, covering the United States and portions of Canada and Alaska. Thousands of business aviation travelers rely on this network every day to stay connected to their lives on the ground while they are in flight.

### About Gogo

Gogo is the Inflight Internet Company. We are the leading global provider of broadband connectivity products and services for aviation. We design and source innovative network solutions that connect aircraft to the Internet and develop software and platforms that enable customizable solutions for and by our aviation partners. Once connected, we provide industry leading reliability around the world. Our mission is to help aviation go farther by making planes fly smarter, so our aviation partners perform better and their passengers travel happier.

Gogo's products and services are installed on thousands of aircraft operated by the leading global commercial airlines and thousands of private aircraft, including those of the largest fractional ownership operators. Gogo is headquartered in Chicago with additional facilities in Broomfield, Colo., and locations around the globe. Connect with us at [www.business.gogoair.com](http://www.business.gogoair.com).

#### **About Airshare**

Airshare serves fractional shareowners and EMBARK® members in the Kansas City metropolitan area (Kansas and Missouri); Wichita, Kan.; Tulsa and Oklahoma City, Okla.; Fort Worth, Dallas, Houston, Austin and San Antonio, Texas; Denver, Colo., and Buffalo, N.Y. Airshare offers aircraft management and charter services from bases in Fort Worth, Dallas, Wichita, Kansas City, Denver and Buffalo. It currently operates a fleet of Embraer Phenom 300 and Phenom 100 aircraft. For more information about Airshare and its services, please visit [flyairshare.com](http://flyairshare.com). Airshare 8345 Lenexa Drive, Ste. 120 Lenexa, KS 66214

#### **Cautionary Note Regarding Forward-Looking Statements**

Certain disclosures in this press release include "forward-looking statements" that are based on management's beliefs and assumptions and on information currently available to management. Most forward-looking statements contain words that identify them as forward-looking, such as "anticipates," "believes," "continues," "could," "seeks," "estimates," "expects," "intends," "may," "plans," "potential," "predicts," "projects," "should," "will," "would" or similar expressions and the negatives of those terms that relate to future events. Forward-looking statements involve known and unknown risks, trends and uncertainties, many of which may be beyond our control, that may cause Gogo's actual results, performance or achievements to be materially different from any projected results, performance or achievements expressed or implied by the forward-looking statements. Such risks, trends and uncertainties include those described under the heading "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2017 as filed with the Securities and Exchange Commission ("SEC") on February 22, 2018, in Item 1A of our quarterly report on Form 10-Q for the quarter ended March 31, 2018 as filed with the SEC on May 4, 2018, and in Item 1A of our quarterly report on Form 10-Q for the quarter ended June 30, 2018 as filed with the SEC on August 8, 2018.

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