# Gogo Signs Landmark Multi-GHz Capacity Deal with SES for its Global In-flight Connectivity Network

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CHICAGO, Feb. 23, 2016 /PRNewswire/ -- Gogo (NASDAQ: GOGO), the global leader in providing broadband connectivity solutions and wireless entertainment to the aviation industry, announced today that it has inked one of the largest satellite capacity deals ever in the aero market with global satellite operator SES to meet the growing demand for high-speed inflight connectivity.

The deal is for major High Throughput Satellite (HTS) spot beam and wide beam capacity aboard the SES-14 and SES-15 satellites, which are scheduled for launch in 2017. The two advanced HTS satellites will cover North America including Alaska, Hawaii, Mexico and Canada, as well as Central and South America, Caribbean and the North Atlantic. Gogo will also have access to HTS capacity on an additional SES-12 HTS satellite, which is also set to launch in 2017, with high-powered spot beam and wide beam coverage over Asia, the Middle East, North Africa and Russia.

"Gogo is all about bringing the best customer experience to our aviation partners; this deal will dramatically increase bandwidth and drive overall costs per bit down by orders of magnitude," said Anand Chari, Gogo's chief technology officer. "2Ku was originally designed to take advantage of these satellite enhancements. Airline partners who already committed to 2Ku will be able to take advantage of this new arrangement once the systems are flying without any equipment modifications."

"SES is very pleased to cultivate our longstanding relationship with Gogo, a leading provider of inflight connectivity. SES has developed the very best hybrid HTS solution in the world, fully capable of meeting the dynamic and ever-changing demands of airlines and their passengers, who expect a connected living room experience anywhere they go," said Elias Zaccack, SES's Senior Vice President, Commercial, for the Americas Region and SES's MSC Data Mobile Leader. "SES's HTS satellite constellation offers unique features for aeronautical connectivity, including Hawaii-to-Rome, and Arctic Circle-to-Patagonia connectivity along with a fully redundant network, low cost and low weight and drag of onboard equipment, backward compatibility, and high quality gate-to-gate service with the best possible availability."

In addition to bringing unprecedented capacity for in-flight connectivity, Gogo's deal with SES will also bring more capacity for an even better experience for Gogo's live television product – Gogo TV.

"Obviously, increased capacity will drive a better customer experience, and we are driving significant value for our airline partners by developing systems that are open and capable of leveraging new technologies as they become available," added Chari.

**About Gogo**

With more than two decades of experience, Gogo is the leader in in-flight connectivity and wireless entertainment services for commercial and business fleets around the world. Gogo connects aircraft, providing its aviation partners with the world's most powerful network and platform to help optimize their operations. Gogo's superior technologies, best-in-class service, and global reach help planes fly smarter, our aviation partners perform better, and their passengers travel happier.

Today, Gogo has partnerships with 12 commercial airlines and is installed on more than 2,500 commercial aircraft. More than

6,800 business aircraft are also flying with its solutions, including the world's largest fractional ownership fleets. Gogo also is a factory option at every major business aircraft manufacturer. Gogo has more than 1,000 employees and is headquartered in Chicago, IL, with additional facilities in Broomfield, CO, and various locations overseas. Connect with us at www.gogoair.com and business.gogoair.com.

*Safe Harbor Statement*

*Certain disclosures in this press release include certain "forward-looking statements" within the meaning of the federal securities laws that are based largely on our current expectations and reflect various estimates and assumptions by the Company. Forward-looking statements are subject to known and unknown risks, trends and uncertainties, many of which may be beyond our control that could cause actual results and achievements to differ materially from those expressed in such forward-looking statements. Such risks, trends and uncertainties include those described under the heading "Risk Factors" in the Company's Annual Report on Form 10-K filed with the U.S. Securities and Exchange Commission on February 27, 2015. The words "may," "might," "will," "could" "should," "estimate," "project," "plan," "anticipate," "expect," "intend," "outlook," "seek," "designed," "assume," "implied," "believe" and similar expressions generally identify forward-looking statements. Readers are cautioned not to place undue reliance on such forward-looking statements, which are being made as of the date of this press release. Any forward-looking information presented herein is made only as of the date of this press release and we undertake no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.*

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