



Gogo Partners with Intelsat on Major Capacity Agreement Across Intelsat Globalized Network and Becomes Anchor Tenant for World's First GEO/LEO Shared Network

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Intelsat/OneWeb shared network offers Gogo customers pole-to-pole and gate-to-gate coverage from the 10 Tbps shared Intelsat Epic(NG)/OneWeb network

CHICAGO, March 7, 2016 /PRNewswire/ -- Gogo (NASDAQ: GOGO), the global leader in providing broadband connectivity solutions and wireless entertainment to the aviation industry, announced today it is partnering with Intelsat (NYSE: I), operator of the world's first Globalized Network, to leverage the first shared GEO/LEO satellite network for in-flight connectivity. Under a long-term agreement, Gogo's next generation in-flight connectivity technology will be powered by an innovative high performance shared network featuring reliable, multi-layered Ku-band capacity on the Intelsat Epic^{NG} high throughput geosynchronous (GEO) satellites combined with OneWeb's planned low earth orbit (LEO) satellite constellation.



The Gogo 2Ku airborne terminal is designed to be compatible with multiple networks, including both the Intelsat Epic^{NG} and OneWeb satellite constellations. This flexibility ensures a long-term technology solution that provides immediate benefits as well as a path to future network evolutions well into the next decade.

Beginning in 2016, Gogo will expand its use of the Intelsat Globalized Network by purchasing additional capacity on Intelsat's Ku-band infrastructure, a contiguous, resilient network within Intelsat's 50 satellite system which covers 99 percent of the world's populated regions.

Gogo's Intelsat network infrastructure will initially include use of traditional wide beam services and the next generation high throughput satellite (HTS) Intelsat Epic^{NG} platform, which is expected to enter service in 2016. Coverage will include HTS for the North Atlantic, Europe, Middle East, Asia and the Pacific Ocean provided by Intelsat 32e, Intelsat 33e and Horizons 3e. In 2019, Gogo's 2KU system will begin to access the world's first GEO/LEO shared network, an evolving service architecture that will incorporate the best features of Intelsat GEO and OneWeb LEO HTS capacity as the complete Intelsat Epic^{NG} and OneWeb systems deploy. When the network is fully deployed, Gogo's 2Ku systems will be able to dynamically route traffic across the fully global 10 Tbps shared network based on coverage, latency, throughput and other performance criteria.

Gogo's customers will benefit from the continuous planned upgrades of the shared network, including up to 250 Mbps per plane on the Intelsat Epic^{NG} fleet. OneWeb's Low Earth Orbit satellites are expected to be the first satellites to enable high performance services at high latitudes and on polar flights.

"Gogo's open strategy gives us the ability to look to the entire satellite market for innovation, and Intelsat's Epic^{NG} satellites combined with OneWeb's LEO constellation offers numerous advantages for aviation," said Gogo's president and CEO, Michael Small. "Gogo continues to invest in open platforms that leverage the best connectivity technologies for aviation, because single technology, closed systems will not survive the test of time."

"Gogo's leading in-flight broadband service represents exactly the type of application for which our Globalized Network and Intelsat Epic^{NG} platform are targeted: global, high performance and with a business model that will flourish with the right economics," said Intelsat CEO Stephen Spengler. Our goal in creating the Intelsat/OneWeb shared network is to bring together the best solutions to support customer growth today while at the same time providing a future-proof path to an ever-improving global satellite infrastructure."

"OneWeb's unique constellation will enable broadband connectivity in the polar-regions and at high latitudes will also have low latency because the satellites are much closer to earth," said Anand Chari, Gogo's chief technology officer. "Intelsat Epic^{NG} and the Intelsat Globalized Network provide high performance services that will increase our service capability in this year and beyond. By using this shared network, Gogo's 2Ku solution will be capable of delivering hundreds of Mbps per aircraft over every part of the globe."

About Gogo

With more than two decades of experience, Gogo is the leader in in-flight connectivity and wireless entertainment services for commercial and business fleets around the world. Gogo connects aircraft, providing its aviation partners with the world's most powerful network and platform to help optimize their operations. Gogo's superior technologies, best-in-class service, and global reach help planes fly smarter, our aviation partners perform better, and their passengers travel happier.

Today, Gogo has partnerships with 14 commercial airlines and is installed on more than 2,500 commercial aircraft. More than 6,800 business aircraft are also flying with its solutions, including the world's largest fractional ownership fleets. Gogo also is a factory option at every major business aircraft manufacturer. Gogo has more than 1,000 employees and is headquartered in Chicago, IL, with additional facilities in Broomfield, CO, and various locations overseas. Connect with us at www.gogoair.com and business.gogoair.com

About Intelsat

Intelsat S.A. (NYSE: I) operates the world's first Globalized Network, delivering high-quality, cost-effective video and broadband services anywhere in the world. Intelsat's Globalized Network combines the world's largest satellite backbone with terrestrial infrastructure, managed services and an open, interoperable architecture to enable customers to drive revenue and reach through a new generation of network services. Thousands of organizations serving billions of people worldwide rely on Intelsat to provide ubiquitous broadband connectivity, multi-format video broadcasting, secure satellite communications and seamless mobility services. The end result is an entirely new world, one that allows us to envision the impossible, connect without boundaries and transform the ways in which we live. For more information, visit www.intelsat.com.

About OneWeb

OneWeb's mission is to enable affordable Internet access for everyone and is building a communications network with a constellation of Low Earth Orbit satellites that will provide connectivity to billions of people around the world. With more than 10 terabits per second of new capacity, it will transparently extend the networks of mobile operators and ISP's to serve new coverage areas, bringing voice and data access to consumers, businesses, schools, healthcare institutions and other end users.

Safe Harbor Statement

Certain disclosures in this press release include certain "forward-looking statements" within the meaning of the federal securities laws that are based largely on our current expectations and reflect various estimates and assumptions by the Company. Forward-looking statements are subject to known and unknown risks, trends and uncertainties, many of which may be beyond our control that could cause actual results and achievements to differ materially from those expressed in such forward-looking statements. Such risks, trends and uncertainties include those described under the heading "Risk Factors" in the Company's Annual Report on Form 10-K filed with the U.S. Securities and Exchange Commission on February 25, 2016. The words "may," "might," "will," "could" "should," "estimate," "project," "plan," "anticipate," "expect," "intend," "outlook," "seek," "designed," "assume," "implied," "believe" and similar expressions generally identify forward-looking statements. Readers are cautioned not to place undue reliance on such forward-looking statements, which are being made as of the date of this press release. Any forward-looking information presented herein is made only as of the date of this press release and we undertake no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.

Media Relations Contact: Investor Relations Contact:

Steve Nolan	Varvara Alva
312-517-6074	312-517-6460
pr@gogoair.com	ir@gogoair.com

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