



## Virgin Australia Selects Gogo For In-Flight Connectivity

March 30, 2017

CHICAGO, March 30, 2017 /PRNewswire/ -- Gogo (NASDAQ: GOGO), the leading global provider of broadband connectivity products and services for aviation, announced today that it has been selected by Virgin Australia to bring inflight connectivity to its domestic and international services.



From April 2017, Virgin Australia will begin customer testing of the service using Gogo's 2Ku technology on a Boeing 737-800 aircraft. A full installation of 2Ku across Virgin Australia's fleet of Boeing 737-800, Airbus A330 and Boeing 777 aircraft is planned following the customer testing period. The technology will leverage Ku satellites provided by Optus Satellite for domestic and New Zealand services and Intelsat and SES for other international flights.

"We are confident that by working with Gogo and Optus Satellite and using their proven technology we can deliver the best possible and most reliable connectivity and entertainment experience in the air," said John Thomas, Group Executive Virgin Australia Airlines. "Virgin Australia guests will soon be able to stay connected with their family, friends and colleagues on board, while inflight wi-fi also presents exciting opportunities for our team to deliver even more of the great customer service for which they are famous."

"We are delighted to bring Gogo's industry leading 2Ku technology to an iconic brand like Virgin Australia," said Michael Small, Gogo's president and CEO. "2Ku delivers a ground-like performance to passengers on aircraft flying around the world, including the ability to stream video. Importantly, 2Ku is built on an open architecture and can leverage new technology advancements, which means the technology can provide passengers with a superior connectivity experience now and in the future."

Gogo now has more than 1500 aircraft awarded to its 2Ku technology by 13 airlines including many of the largest airlines in the world.

### About Gogo

With more than two decades of experience, Gogo is the leader in in-flight connectivity and wireless entertainment services for commercial and business fleets around the world. Gogo connects aircraft, providing its airlines partners with the world's most powerful network and platform to help optimize their operations. Gogo's superior technologies, best-in-class service, and global reach help planes fly smarter, airlines partners perform better, and their passengers travel happier.

Today, Gogo has partnerships with 17 commercial airlines and has installed in-flight connectivity technology on 3,000 commercial aircraft. More than 4,200 business aircraft are also flying with its solutions, including the world's largest fractional ownership fleets. Gogo also is a factory option at every major business aircraft manufacturer. Gogo has more than 1,000 employees and is headquartered in Chicago, IL, with additional facilities in Broomfield, CO, and various locations overseas. Connect with us at [gogofair.com](http://gogofair.com) and [business.gogofair.com](http://business.gogofair.com)

### Cautionary Note Regarding Forward-Looking Statements

Certain disclosures in this press release include "forward-looking statements" that are based on management's beliefs and

assumptions and on information currently available to management. Most forward-looking statements contain words that identify them as forward-looking, such as "anticipates," "believes," "continues," "could," "seeks," "estimates," "expects," "intends," "may," "plans," "potential," "predicts," "projects," "should," "will," "would" or similar expressions and the negatives of those terms that relate to future events. Forward-looking statements involve known and unknown risks, trends and uncertainties, many of which may be beyond our control, that may cause Gogo's actual results, performance or achievements to be materially different from any projected results, performance or achievements expressed or implied by the forward-looking statements. Such risks, trends and uncertainties include those described under the heading "Risk Factors" in the Company's Annual Report on Form 10-K filed with the U.S. Securities and Exchange Commission on February 24, 2017. Forward-looking statements represent the beliefs and assumptions of Gogo only as of the date of this press release and Gogo undertakes no obligation to update or revise publicly any such forward-looking statements, whether as a result of new information, future events or otherwise.

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