



Press Release

For Immediate Release

Media Relations Contact:

Dave Mellin
+1 720-840-4788
dmellin@gogoair.com

Investor Relations Contact:

William Davis
+1 312-517-5725
wdavis@gogoair.com

Gogo's AVANCE L5 Tops 500,000 Business Aviation Flights

Gogo Customers Using 44% More Data Per Flight Than Pre-Covid Levels

BROOMFIELD, Colo. – Nov. 16, 2021 – Gogo Business Aviation's (NASDAQ: GOGO) AVANCE L5 has flown on more than 500,000 flights since it launched in August of 2017.

"Demand for connectivity continues to be very high and the AVANCE L5 and Gogo Biz 4G network are delivering a great experience for customers who are doing data-heavy activities while in flight," said Sergio Aguirre, president of Gogo Business Aviation. "AVANCE L5 continues to deliver, meeting the ever-increasing needs of our growing customer base."

There are currently more than 1,500 aircraft flying with an AVANCE L5 system onboard, and across the half a million flights that have been flown with L5, 273.7 terabytes of data have been consumed.

Across Gogo's systems, flight counts on Gogo-equipped aircraft continue to grow, with third quarter 2021 flight counts up 24% compared to the pre-Covid third quarter of 2019. Also in the third quarter of 2021, Gogo saw a 78% increase in megabytes consumed per day on its network and a 44% increase in megabytes per flight as compared to the third quarter of 2019.

AVANCE L5 is the most successful and widely adopted broadband connectivity system in business aviation and offers the easiest upgrade path to Gogo 5G.

AVANCE L5 is delivering 2-7+ Mbps speeds, based on interviews with more than 70 Gogo customers by Boston Consulting Group. Customers report regularly using video-intense applications like Zoom, Teams, and social media.

About Gogo

Gogo is the world's largest provider of broadband connectivity services for the business aviation market. We offer a customizable suite of smart cabin systems for highly integrated connectivity, inflight entertainment and voice solutions. Gogo's products and services are installed on thousands of business aircraft of all sizes and mission types from turboprops to the largest global jets, and are utilized by the largest fractional ownership operators, charter operators, corporate flight departments and individuals.

As of September 30, 2021, Gogo reported 2,237 business aircraft flying with Gogo's AVANCE L5 or L3 system installed, 6,154 aircraft flying with its ATG systems onboard, and 4,542 aircraft with narrowband satellite connectivity installed. Connect with us at business.gogoair.com.

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Cautionary Note Regarding Forward-Looking Statements

Certain disclosures in this press release include forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include, without limitation, statements regarding our business outlook, industry, business strategy, plans, goals and expectations concerning our market position, international expansion, future technologies, future operations, margins, profitability, future efficiencies, capital expenditures, liquidity and capital resources and other financial and operating information. When used in this discussion, the words “anticipate,” “assume,” “believe,” “budget,” “continue,” “could,” “estimate,” “expect,” “intend,” “may,” “plan,” “potential,” “predict,” “project,” “should,” “will,” “future” and the negative of these or similar terms and phrases are intended to identify forward-looking statements in this press release.

Forward-looking statements reflect our current expectations regarding future events, results or outcomes. These expectations may or may not be realized. Although we believe the expectations reflected in the forward-looking statements are reasonable, we can give you no assurance these expectations will prove to have been correct. Some of these expectations may be based upon assumptions, data or judgments that prove to be incorrect. Actual events, results and outcomes may differ materially from our expectations due to a variety of known and unknown risks, uncertainties and other factors. Although it is not possible to identify all of these risks and factors, they include, among others, our ability to effectively evaluate and pursue strategic opportunities.

Additional information concerning these and other factors can be found under the caption “Risk Factors” in our annual report on Form 10-K for the year ended December 31, 2020 as filed with the Securities and Exchange Commission (“SEC”) on March 11, 2021 and our quarterly reports on Form 10-Q as filed with the SEC on May 6, 2021 and August 5, 2021.

Any one of these factors or a combination of these factors could materially affect our financial condition or future results of operations and could influence whether any forward-looking statements contained in this report ultimately prove to be accurate. Our forward-looking statements are not guarantees of future performance, and you should not place undue reliance on them. All forward-looking statements speak only as of the date made and we undertake no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise.