#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

**CURRENT REPORT Pursuant to Section 13 or 15(d)** 

of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 11, 2015

### GOGO INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 001-35975 (Commission File Number) 27-1650905 (IRS Employer Identification No.)

1250 North Arlington Heights Rd. Itasca, IL (Address of principal executive offices)

60143 (Zip Code)

Registrant's telephone number, including area code: 630-647-1400

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### **REGULATION FD DISCLOSURE.** Item 7.01

Representatives of Gogo Inc. (the "Company") will use the attached presentation in various meetings with investors from time to time. A copy of the investor presentation is attached hereto as Exhibit 99.1.

#### FINANCIAL STATEMENTS AND EXHIBITS. Item 9.01

(d) Exhibits

Exhibit No. Description 99.1 Investor Presentation Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GOGO INC.

By: /s/ Norman Smagley Norman Smagley Executive Vice President and Chief Financial Officer

Date: May 11, 2015

EXHIBIT INDEX TO CURRENT REPORT ON FORM 8-K Dated May 11, 2015

99.1 Investor Presentation



# Investor Presentation

May 11, 2015

SAFE HARBOR STATEMENT



This presentation contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 that are based on management's beliefs and assumptions and on information currently available to management. Most forward-looking statements contain words that identify them as forward-looking, such as "anticipates," "believes," "continues," "could," "seeks," "estimates," "expects," "intends," "may," "plans," "potential," "predicts," "projects," "should," "will," "would" or similar expressions and the negatives of those terms that relate to future events. Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause Gogo's actual results, performance or achievements to be materially different from any projected results, performance or achievements expressed or implied by the forward-looking statements. Forward-looking statements represent the beliefs and assumptions of Gogo only as of the date of this presentation and Gogo undertakes no obligation to update or revise publicly any such forward-looking statements, whether as a result of new information, future events or otherwise. As such, Gogo's future results may vary from any expectations or goals expressed in, or implied by, the forward-looking statements included in this presentation, possibly to a material degree.

Gogo cannot assure you that the assumptions made in preparing any of the forward-looking statements will prove accurate or that any long-term financial or operational goals and targets will be realized. In particular, the availability and performance of certain technology solutions yet to be implemented by the Company set forth in this presentation represent aspirational long-term goals based on current expectations. For a discussion of some of the important factors that could cause Gogo's results to differ materially from those expressed in, or implied by, the forward-looking statements included in this presentation, investors should refer to the disclosure contained under the headings "Risk Factors" and "Cautionary Note Regarding Forward-Looking Statements" in the Company's Annual Report on Form 10-K filed with the SEC on February 27, 2015.

#### Note to Certain Operating and Financial Data

In addition to disclosing financial results that are determined in accordance with U.S. generally accepted accounting principles ("GAAP"), Gogo also discloses in this presentation certain non-GAAP financial information, including Adjusted EBITDA and Cash CapEx. These financial measures are not recognized measures under GAAP, and when analyzing our performance or liquidity, as applicable, investors should (i) use Adjusted EBITDA in addition to, and not as an alternative to, net loss attributable to common stock as a measure of operating results, and (ii) use Cash CAPEX in addition to, and not as an alternative to, consolidated capital expenditures when evaluating our liquidity.

In addition, this presentation contains various customer metrics and operating data, including numbers of aircraft or units online, that are based on internal company data, as well as information relating to the commercial and business aviation market, and our position within those markets. While management believes such information and data are reliable, they have not been verified by an independent source and there are inherent challenges and limitations involved in compiling data across various geographies and from various sources.

WHY INVEST IN GOGO



## LARGE GROWTH OPPORTUNITY

**LEADING POSITION** 

**EXPERIENCE & SCALE** 

**HIGH BARRIERS TO ENTRY** 

**ATTRACTIVE ECONOMICS** 





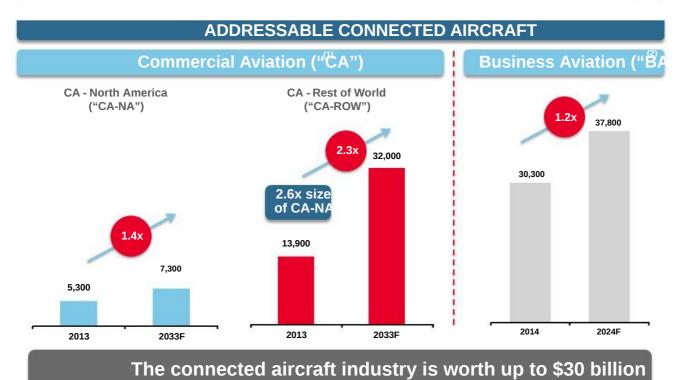
# AVIATION INTERNET TRENDS



1	Connected ircraft transform lobal aviation the last frontier of internet connectivity
2	Cost, coverage, capacity and reliability are just now reaching critical inflection points
3	Next gen technologies expected to increase speeds from 10 to 100Mpps within 5 years with a comparable reduction in costs
4	More bandwidth drives demand from business traveler connectivity todayto everypersonandmost things in aircraftn10 years
5	Airlines will demand 'Always Available Everywhere for Every Plane'

# A LARGE AND GROWING GLOBAL CONNECTED AVIATION MARKET

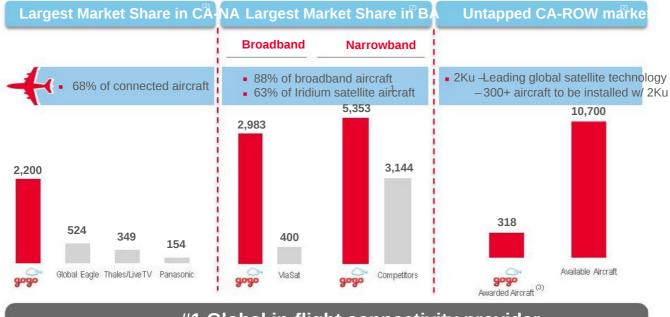




Source: Boeing Current Market Outlook 2014 – 2033, excludes: cargo aircraft.
 Source: JetNet iQ Report Q4 2014; General Aviation Manufacturers Association 2014 Statistical Databook, excludes Rest of World turbo props.
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# GOGO'S IMPRESSIVE SCALE AND REACH



### **#1** Global in-flight connectivity provider Leader in North America and expanding internationally

Note: Data based on management estimates, trade publications and other public sources as of 3/31/2015 (1) Gogo satellite business aircraft includes 5,402 aircraft online comprised of 5,353 Iridium equipped aircraft and 49 SwiftBroadband equipped aircraft as of 3/31/15

(2) Based on management estimates as of 3/31/2015
 (3) Includes Gogo awarded aircraft as of 5/7/2015

# LONG-TERM PARTNERSHIPS WITH OUR MAJOR AVIATION PARTNERS

Commercial Aviation	Business Aviation					
North America	Original Equipment Manufacturers					
DELTA Allaşka Alirlineş. American Airlines UNITED M. AIR CANADA & Aircan Aircan Alirlineş.	Gulfstream A Textron Company LEARJET OF BOEING Cessna A Textron Company DASSAULT FALCON Cessna Cessna A Textron Company Cessna Cessna A Textron Company Cessna Cessna A Textron Company Cessna Cessna A Textron Company Cessna Ces					
International	Fractional Jet Operators					
DELTA Virgin allantic Vietnam Airlines	NETJETS FLEXJET					



# WE SPECIALIZE IN AIRCRAFT AND HAVE A TRACK RECORD OF INNOVATION





#### EXPERTISE IN INTERNET, AVIATION AND TELECOM

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# GOGO'S TECHNOLOGY A **GASR**UPTS THE GLOBAL AVIATION INDUSTRY





#### **ATG-4: North America coverage**

✓ 10 Mbps regional solution, North America coverage

- 2Ku: Global coverage
- ✓ 70 Mbps at launch, 100 Mbps when spot beam Ku-band satellites are launched
- Proprietary solution enabling overnight Lowcostproducer estimated alfthebandwidtbost compared to other satellite solutions
- Years of experience delivering broadband service
- ✓ Gogo is the only ATG solution provider: network, equipment, service√
- Most complete global coverage
- Halftheheightoftraditionalntenna-lowerdragfuel savings
  - Leverages Gogo's existing Ku-band network and future high throughput Ku satellites

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# LARGEST TECHNOLOGY PORTFOLIO



- Broadest suite of technologies and full fleet connectivity solutions
- Proprietary 2Ku technology: higher peak speed (70-100 Mbps) than competitors at half the band
- ATG / ATG-4: fastest deployment time (overnight) and lightest equipment

Technology	Region	Peak Speed	Key Attributes	gogo	Panasonic	-44	orair	ViaSat	
Iridium	Global	2.4 Kbps	- Low data speeds	1					
Swift Broadban	d Global	432 Kbps	- Low data speeds	1	1		-		
ATG / ATG-4	Regional	3.1 / 9.8 Mbps	- Overnight install - Suits all aircraft typ - Lower latency vs. satellite	es 🧹					
2Ku	Global	70-100 Mbps	- 2x spectrally efficie vs. Ku / Ka band - Lower profile rador - More robust and reliable	Expected					
Ku Band	Global	50 Mbps	- Global coverage - Multiple suppliers	1	1	1			
Ka Band	Global	50 Mbps	- Spot beam technology - Next Generation	Expected 2015 Launch			Expected 2015 Launch	×	Expected 2015 Launch

# EXCELLENT RELIABILITY



### 75+ million sessions





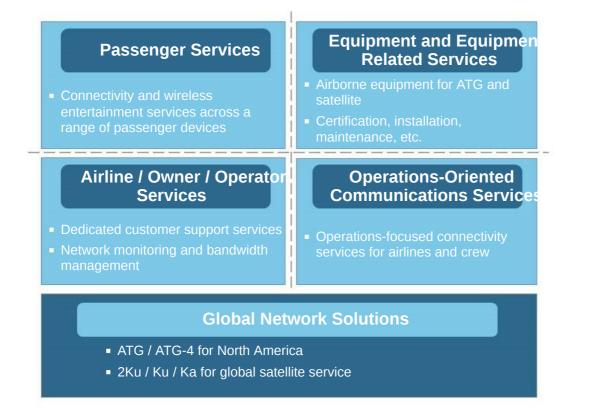
98% + ATG End-to-End System Availability

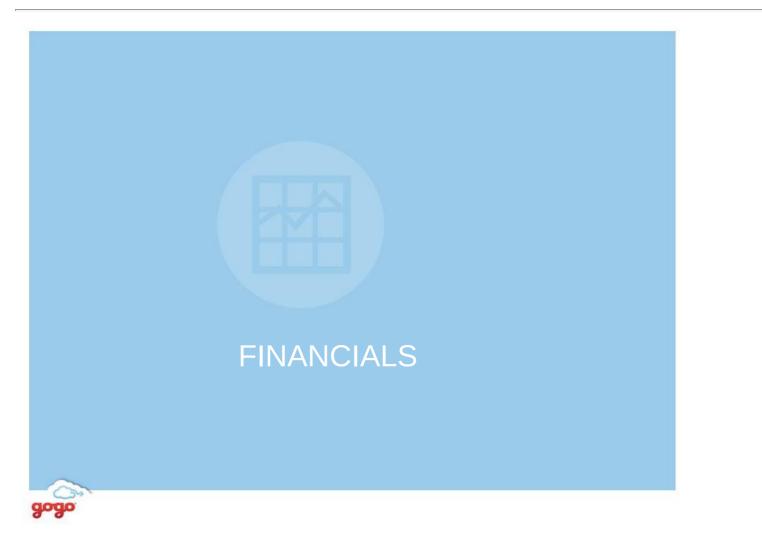


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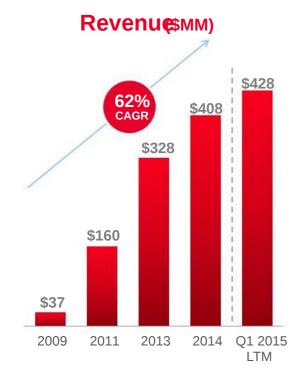
# THE MOST COMPLETE END-TO-END AVIATION SERVICE PROVIDER







# GROWING REVENUE DRIVES PROFITABILITY



## Adjusted EBITDAMM)



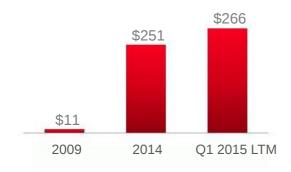
Note: Minor differences exist due to rounding (1) Please see reconciliation of Adjusted EBITDA in appendix ©2015 Gogo Inc. and Affiliates. Proprietary & Confidential.

CA -NA: REVENUE AND SEGMENT PROFIT GROWTH



**Aircraft Online** 

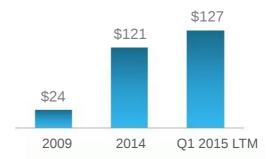
(End of Period)



2,098

2014

#### Annualized ARP(\$000s)



 Segment Pro(iit/M)

 \$26

 \$26

 \$(91)

 2009
 2014
 Q1 2015 LTM

2009 lote: Minor differences exist due to rounding

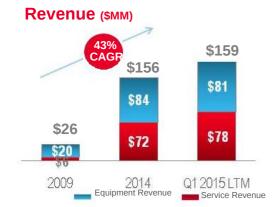
692

Note: Minor differences exist due to rounding (1) We define ARPA as the aggregate service revenue for the annual period divided by the number of aircraft online during that period ©2015 Gogo Inc. and Affiliates. Proprietary & Confidential.

2,200 102 Q/

Q1 2015

# BA: HIGH-MARGIN SERVICE REVENUE DRIVES PROFITABILITY AND CASH FLOW



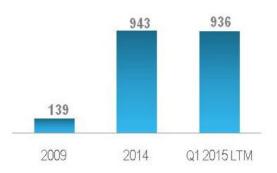
2,797

2014

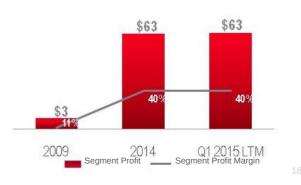
2,983

Q1 2015

#### **ATG Units Shipped**



#### Segment Pro(Bit/IM)



Note: Minor differences exist due to rounding. ©2015 Gogo Inc. and Affiliates. Proprietary & Confidential.

49

2009

**ATG Aircraft Online** 

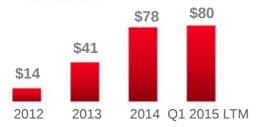
(End of Period)

# CA ROW: FOCUS ON INTERNATIONAL EXPANSION

#### (cumulative) 318 180 10 257 293 318 - 116 airo - Near gl - 2Ku teo for trial Aircraft Online (end of period) Cumulative Aircraft Awards

#### **CA-ROW Segment Loss (\$MM)**

**International Aircraft Wins** 



Figures reflect aircraft under non-binding agreements
 Includes Gogo awarded aircraft as of 5/7/2015
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#### **Executing Our International Expansion**

- 116 aircraft online as of 3/31/2015
- Near global Ku-band satellite network
- 2Ku technology selected by 6 airlines for trial or adoption

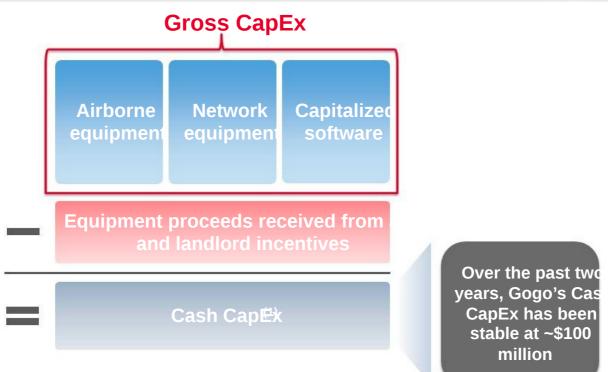
**International Partners** 



**W** Vietnam Airlines

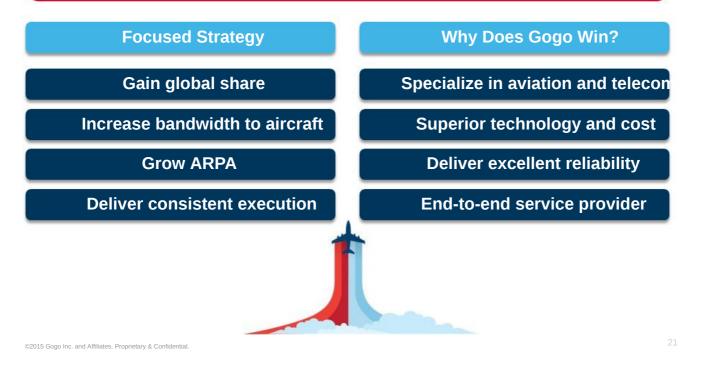
# NORMALIZED CAPEX MODEL

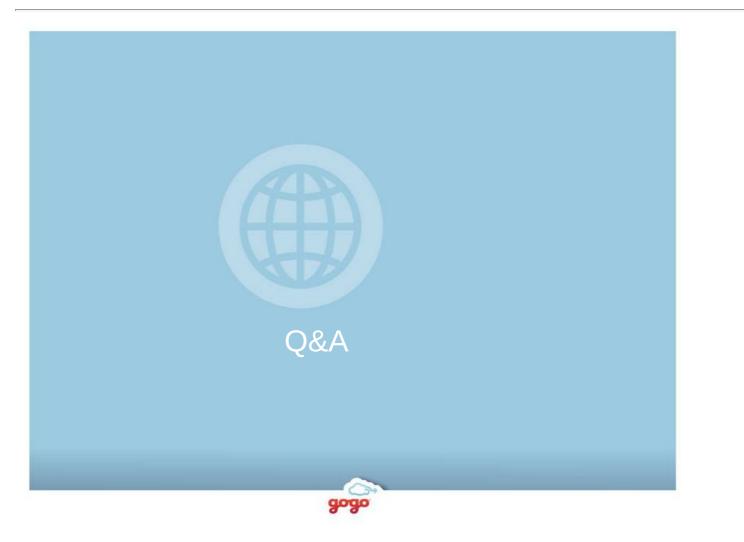




(1) Please see reconciliation of Cash CapEx in the Appendix ©2015 Gogo Inc. and Affiliates. Proprietary & Confidential. GOGO A COMPELLING INVESTMENT OPPORT

Gogo is a leading *aero communications service provider* for the *global aviation* industry







# ADJUSTED EBITDA RECONCILIATION (\$MM)

	2009	2010	2011	2012	2013	2014 Q1	2014 Q2	2014 Q3	2014 Q4	2015 Q1
Net Income	(142)	(140)	(18)	(96)	(146)	(17)	(19)	(25)	(24)	(20)
Interest Income	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
Interest Expense	30	-	1	9	29	7	7	9	9	10
Income Tax Provision	-	3	1	1	1	-	-	-	-	_
Depreciation & Amortizati	on22	31	33	37	56	16	15	17	17	19
EBITDA	(91)	(106)	16	(49)	(60)	6	4	2	2	9
Fair Value Derivative Adjustments	-	33	(59)	(10)	36	-	-	-	-	-
Class A and Class B Senic Convertible Preferred Stock Return		18	31	52	29	_	_	-	-	-
Accretion of Preferred Sto	ock-	9	10	10	5	-	-	-	-	-
Stock-based Compensation	on 1	2	2	4	6	2	2	3	3	3
Loss on Extinguishment of Debt	of 2	-	-	-	-	-	-	-	-	-
Write Off of Deferred Equ Financing Costs	ity _	-	-	5	_	_	-	-	-	-
Amortization of Deferred Airborne Lease Incentives	-	(1)	(1)	(4)	(8)	(3)	(3)	(4)	(4)	(4)
Adjusted EBITDA	(89)	(45)	(1)	9	8	5	3	1	1	8

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# CASH CAPEX RECONCILIATION (\$MM)



	2009	2010	2011	2012	2013	2014 Q1	2014 Q2	2014 Q3	2014 Q4	2015 Q1
Purchases of Property and Equipment	(69)	(33)	(33)	(67)	(105)	(32)	(28)	(35)	(37)	(53)
Acquisition of Intangible Assets (Capitalized Software)	(8)	(7)	(10)	(12)	(16)	(4)	(5)	(5)	(3)	(4)
Consolidated Capi Expenditures	tal (77)	(40)	(43)	(79)	(121)	(36)	(33)	(41)	(40)	(57)
Change in Deferre Airborne Lease Incentives	d _	9	11	18	9	5	3	5	17	9
Amortization of Deferred Airborne Lease Incentives	_	1	1	4	8	3	3	3	4	4
Landlord Incentive	s _	_	-	_	-	_	_	2	7	12
Cash CapEx	(77)	(30)	(31)	(58)	(104)	(29)	(27)	(30)	(12)	(32)

Note: Minor differences exist due to rounding ©2015 Gogo Inc. and Affiliates. Proprietary & Confidential.